

2009 Annual Report

2009 Annual Report

Government of the District of Columbia Office of Partnerships and Grant Services

1350 Pennsylvania Ave, NW, Suite 324 Washington DC 20004 202-727-8900



GOVERNMENT OF THE DISTRICT OF COLUMBIA

Office of Partnerships and Grant Services



September 30, 2009

Dear Constituents, Partners and Fellow District Agencies:

It is with great pleasure that we present to you the 2009 Office of Partnerships and Grant Services' Annual Report. In the midst of tight budget constraints triggered by the country's economic downturn, the mission of OPGS has become more imperative and the charge more relevant (in the face of the needs and concerns of the District in the areas of resource allocation, training, partnerships, and District Government transparency).

In an era of dramatic cut-backs, OPGS provided resources to both local nonprofits and District agencies to assist with resource development. During 2009, 4800 grant seekers received the weekly *Funding Alert* and 237 District employees received the weekly *Federal Grants Bulletin*. Produced by OPGS, these weekly resources notify subscribers of Federal and local government, as well as, foundation funding opportunities.

Over the past year, OPGS has provided essential training to both private and public organizations in the District. During 2009, 293 executives and representatives from local nonprofits visited our Grants Information Research Center (GIRC), where they were assisted with finding funding sources for their respective organizations. In addition, OPGS provided technical assistance and training workshops to nonprofit organizations to help them better serve District residents.

In May 2009, OPGS celebrated its 10th annual Public-Private Partnership Conference, *Sustainability in an Era of Change*, as well as the *Stick To One Partner* (S.T.O.P.) Conference, which was conducted in collaboration with the World Bank's Africa Group and the District's Sister City of Tshwane, South Africa. Partnerships such as these are of great importance as organizations share resources to effectively execute their missions.

Last but not least, OPGS continued to coordinate communications among District agencies to approve donations made to the District, as well as track Federal Grant dollars awarded to District agencies. In 2009, OPGS initiated two projects: the Grants Made Database, which tracks the disbursement of grants made by District Agencies; and the Grants Sourcebook, which provides uniform grant procedures to District Agencies. These efforts will enable the District to improve its efficiency and transparency in the management and disbursement of grant making activities. I am confident that the hard work and diligence of the Office of Partnerships and Grant Services in 2009 has provided the building blocks that will allow it to make even greater strides into the next decade.

With kindest regard,

Lafayette Barnes, Director



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About Us



MISSION STATEMENT

The Office of Partnerships and Grant Services (OPGS) advances the District of Columbia's strategic priorities and improves the quality of life for residents of our nation's capital, through two major roles:

- Facilitating philanthropic collaborative opportunities between public, private, and nonprofit organizations; and
- Pursuing financial support and technical assistance from public and private sources.

We value each of our diverse and meaningful relationships with nonprofit, government, corporate, foundation, and faith-based organizations.



The John A. Wilson Building, the OPGS location since 2007.

STAFF

Lafayette Barnes, *Director*Gretchen Greiner-Lott, *Deputy Director*Faith Anderson, *Program Support Specialist*Donna Bexley, *Program Analyst*Kathy DeBoe, *Volunteer Special Project Coordinator*Pat Henry, *Manager, Nonprofit & Faith-Based Relations*

MAYOR'S ORDER FOR OFFICE ESTABLISHMENT

The Office of Partnerships and Grants Development was initially established in the Executive Office of the Mayor pursuant to Mayor's Order 2002-02 dated January 11, 2002. In fiscal year 2008, Mayor Adrian M. Fenty rescinded (M.O. 2002-2) and reissued a new Mayor's Order 2008-33 on February 26, 2008 that expanded the office's functions and changed its name to the Office of Partnerships and Grant Services (OPGS). The new M.O. authorized the office to adopt and administer mandatory procedures to ensure full compliance and oversight of the District's awarding, monitoring, and reporting on its grant and sub-grant activities. OPGS still maintains responsibility for its core central service functions including grant and resource development, donations solicitation management, capacity building services, and partnership facilitation.

Molly Knopf, Manager, Research & Communications
Eric McIntyre, Customer Service Representative
Simone Meek, Receptionist
Eric Pookrum, Attorney Advisor
Cesar Vence, Donations Manager



Year End Statistics

People

4800 grant seekers subscribed to our weekly *Funding Alert*

237 District grant managers received our weekly *Federal Grants Bulletin*

293 visitors utilized the Grants Information Resource Center (GIRC)

43 organizations participated in the Strengthening Partners Initiative and Effi Barry Capacity Building Trainings

Donations

483 District government agencies submitted applications to solicit donations

\$15,240,748.31 in donation receipts authorized by OPGS

Website 42,058 hits received on http://opgs.dc.gov



Grants

272 Federal grant opportunities totaling **\$67,123,310** posted in the *Federal Grants Bulletin*

65 District government grant opportunities posted in the *Funding Alert*

281 applications submitted to the State Single Point of Contact (SPOC), **82** of which were from the District government.

16 grant applications for **\$21,570,263** were submitted for new federal competitive funding

50% of Federal competitive grant applications submitted were awarded

8 Federal competitive grants totaling \$7,557,200 were awarded to District agencies

\$250,000 was awarded to OPGS through the Strengthening Communities Fund ARRA Grant from the U.S. Department of Health and Human Services

Partnerships

348 participants attended the 10th annual Public-Private Partnership Conference

90 nonprofit executives attended the S.T.O.P Conference in collaboration with Sister City Tshwane and the World Bank

Grant Services



OPGS serves as the DC Government's central clearinghouse of information and support related to new competitive Federal grants.

How we do this:

- **Serve** as the District's State Single Point of Contact (SPOC) for all federal grant programs covered by Executive Order 12372.
- Maintain public website with useful resources and information.
- **Disseminate** federal and local Notices of Funding Availability (NOFAs).
- **Produce** and email weekly funding opportunities and resource reports through the *Funding Alert* and the *Federal Grants Bulletin*.
- **Research**, identify and post new competitive Federal and foundation grant opportunities in our Grants Information Data System (GIDS).

- **Train** grant seekers (in District government and nonprofits) on grant search processes and grant application basics.
- **Track** applications and awards District government receives from new federal competitive grants.



District Funding Alert is provided once a week to District of Columbia agencies and the general public.

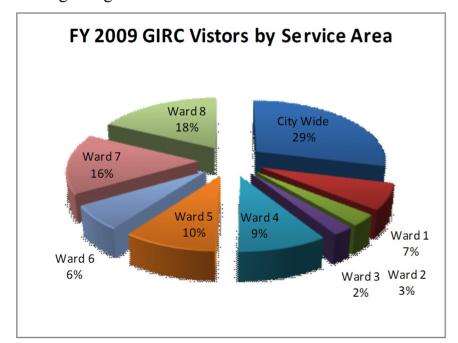


Grant Services

Continued

Train

OPGS is home of the **Grants Information Resource Center** (GIRC) which is available to both District agencies and local nonprofits serving District residents. The GIRC provides access to the Foundation Center database and Grants Direct both of which are subscription based services that OPGS provides free of charge. OPGS staff members provide one-on-one training to organizations wishing to use the center. This service gives private organizations the resources to bring additional money into the District to better serve the needs of District residents. During FY 2009, the GIRC operated by appointment only on Mondays, Wednesdays and Thursdays, serving 293 grant seekers.





Last year the GIRC served 293 users, 31% of these users provided services City-Wide; 34% of GIRC users were from East of the River.



2009 GIRC users utilizing the Center provided by OPGS.

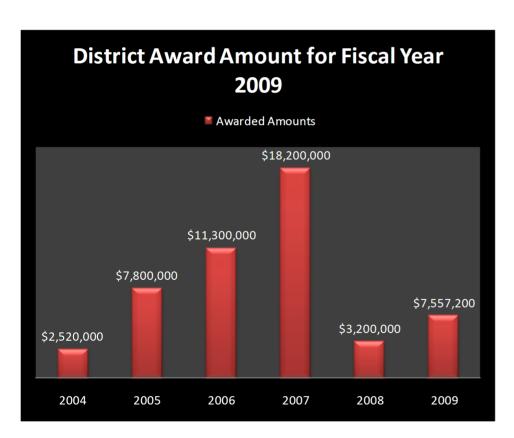
Grant Services





Track

OPGS tracks new competitive Federal grants applications and award activities within the District. The process is as follows: new competitive Federal grant opportunities are identified by OPGS; District agencies are notified of their eligibility and the District agency notifies OPGS about their decision to apply and whether or not the grant was awarded. This allows the city to gain a perspective on the amount of new competitive Federal grant dollars awarded to the District for programs that better serve District residents.



What are New Competitive Federal Grants?

New competitive grants are awarded on a competitive process typically based on a set of criterion established by the grant-making entity. They are not continuation dollars nor are they formula grants which are "noncompetitive awards based on a predetermined formula" (Department of Education). District agency proposals are judged against many other proposals submitted throughout the country. In FY 2009, District agencies applied for \$21,570,263 in new competitive federal grants.

Awarded Amounts for Fiscal Year 2009

During Fiscal Year 2009, District agencies were awarded **8** new competitive Federal grants totaling **\$7,557,200**. In FY 2009, 8 of the 16 grants pursued were awarded (50%). Fire and Emergency Medical Services reported receiving the most competitive Federal grant funds in the District. During FY 2009, the District's competitive grant applications declined in part to the increase in applications for the American Recovery and Reinvestment Act funding (ARRA). Information on ARRA grants may be found at www.recovery.dc.gov.



Grant Services

Continued

Top Five New Competitive Federal Grants

Program Title	Federal Funding Agency	DC Agency	Funded Amount
Fiscal Year 2009 Emergency Management Performance Grant	Department of Homeland Security	Homeland Security Emergency Management Agency	\$2,647,977
Strategic Prevention Framework State Incentive Program	Department of Health and Human Services	Department of Health	\$2,647,977
Assistance to Firefighters Grants	Department of Homeland Security	Fire and Emergency Medical Services	\$1,171,200
Learn and Serve America Higher Education	Corporation for National Community Service	Serve DC	\$876,000
Cooperative Agreement for State Sponsored Youth Suicide Prevention and Early Intervention	Department of Health and Human Services	Department of Mental Health	\$490,844

Grant Services



Continued

- **Serve.** Executive Order 12372 established a national program that encourages coordination between federal agencies, states and local governments. This program provides opportunities for local units of government to learn about and comment on selected projects affecting their jurisdictions. OPGS processed **281** SPOC applications during FY 2009, **199** of those applications were Nongovernmental organizations and **82** were District government applications.
- Maintain. The OPGS website serves as an important information resource for District agencies and residents. During FY 2009 the OPGS website received 42,058 hits.
- Disseminate. During FY 2009 OPGS posted 65 District Grant opportunities with total potential award amounts of \$219,173,099. The OPGS website serves as a clearing house to disseminate competitive grants offered by the District.

- **Produce.** Each day, OPGS staff research competitive Federal funding opportunities for which District Government agencies are eligible. During fiscal year 2009, **272** Federal grant opportunities were identified with potential grant dollars totaling **\$67,123,310**. Opportunities are posted in the weekly *Funding Alert* and *Federal Grants Bulletin*.
- **Research.** During FY 2009, OPGS identified and posted new competitive Federal grant opportunities and foundation grant opportunities through our Grants Information Data System (GIDS). This system allows District agencies and nonprofit organizations to search for funding and report awarded proposals on the OPGS website.



Pat Henry, Manager of Nonprofit and Faith-based Relations for OPGS, assists local nonprofits in the Grants Resource Information Center.



Capacity Building



OPGS provides training and support for District-based nonprofit and faith-based organizations.

Beneficiaries of our services learn program and grant management skills.

Strengthening Partners Initiative (SPI): A one-year organizational and executive leadership development program for emerging faith-based and nonprofit organizations.

Effi Barry HIV/AIDS Program: A two year program that offers program and grants management training and technical assistance to local HIV/AIDS service providers that receive funding through the District Department of Health, HIV/AIDs Administration.

Conference and Other Trainings: OPGS offers an annual day-long conference, providing practical information and networking opportunities for nonprofit and faith-based leaders, funders, local and federal government representatives, and others who work with and/or support nonprofit organizations (see *Partnerships*). Other trainings are provided throughout the year on relevant topics for nonprofit leaders and/or government employees.

SPI Participants FY 2009

Capacity Building Strengthening Partners Initiative (SPI)



Elnie Goodman All Good Childcare & **Educational Services**

Danielle Plesant

Force, Inc.

Falcons Edge Male Task



Maria Fernanda Borja





Betty Fenwick-North The Preparatory School for DC, Inc.



Dianne Sims Moore **Urban Life Training &** Reality Assessment

Strengthening Partners Initiative (SPI): SPI is a one-year organizational and executive leadership development program for emerging faith-based and nonprofit organizations in the District of Columbia. Candidates are chosen through a competitive process. The program offers bi-weekly capacity building instruction on core topics such as board and resource development. During FY 2009, SPI celebrated its 8th year of existence. This very special program was created to enhance the capacity of the nonprofit and faith-based community; improve the service delivery capacity of government subgrantees; increase these organizations' ability to find Federal, District, and foundation funding and related resource opportunities and to support the District's strategic priorities.



Karen P. McNair, DSL Calvary Bible Institute, Inc.



Eric Goldstein One World Education



Lvdia Curtis Sadiki Educational Safari



Angela Byrd DC Metropolitan Foster & Adoptive Parent Assoc.



Ragasten Paul Y.O.U.R. Community Center



Jovce M. Jones **Pilgrim Rest Baptist** Therapeutic Services, Inc.



Karl Muhammad The People's Advocacy Group



MoriEl Randolph **Teens Express**



Candace Wheeler Restoration Ministries



Lawerence Robertson



Rosalind Parker, Esq.

Communities Inc.

Bridging Resources in

Tanya Morrison, Esq. 30 Degree Woman, Inc.



Engene Brown Big Chess Club Inc.



Phyllis Powell Ward 7 Nonprofit Network



Ghazal Omid Iran & Its Future

"SPI has provided required skills and connections to other organizations to assist in accomplishing our organization's mission."

-Karl Muhammad, Executive Director, The People's Advocacy Group



Capacity Building

Effi Barry HIV/AIDS Program



Effi Barry, former First Lady of the District of Columbia

"OPGS provides personalized TA that meets the divergent needs of each agency it serves. I appreciate being able to have a customized grant search and being plugged into invaluable resources such as Board Source and the Center for Nonprofit Management. It's services such as these that program administrators like myself not only covet, but welcome."

-Maranda Ward, Children's National Medical Center: HIV Services Adolescent Prevention Education Programs

Effi Barry HIV/AIDS Program is named in honor of the former First Lady of the District of Columbia who dedicated her life and career to focusing attention and action on health disparities among communities of the city; raising early awareness and attention on the HIV/AIDS epidemic, and leading and championing increased resources and capacity in underserved communities.

In 2007, OPGS and the DC Department of Health (DOH), under the support and guidance of Effi Barry, established a partnership to provide a program mirroring the SPI program to provide capacity building support to DC HIV/AIDS service providers. The purpose of the partnership is to enhance local service providers' capacity to effectively apply for and manage DOH grants that reduce the risks of HIV/AIDS affecting DC residents, especially those living East of the River. OPGS designed and facilitated the capacity building technical support and DOH selected the participants.

Twenty-one organizations were selected and successfully completed all phases of the program and graduated. Because of the need, the program now includes all wards of the city. As a result of its success, the Effi Barry program was expanded to a two year program.



"Oromo Center owes most of its progress to the consistent technical assistance it got from OPGS. We are thankful for the professionalism of the employees like Pat Henry and others who made the capacity building programs efficient and fruitful for us."

-Abera Tefera, Executive Director, Oromo Center

Capacity Building

Effi Barry HIV/AIDS Program

2009 Year One and Year Two Participants



Effi Barry Capacity Building Year Two



Maranda Ward Children's National Medical Center HIV Services Adolescent Programs



Mary Hughes Residing in Group Housing Together (RIGHT), Inc.



Hermela Kebede
*Woubedle Alemayehu
Ethiopian
Community Center,
Inc.



Abera Tefera
Oromo Center



*Dr. Corrine Simons Murphy McNeil Institute for the Prevention & Eradication of Violence



Kevin Dennis

National Community

Advisory Partnership

*Katitia Pitts
Terry Hawkins
Greater Mt. Calvary
Holy Church HIV/AIDS
Initiative



Chris Bryant Street Wise Foundation



Khadiah A. Tribble

*Andrea Rigoli

Pediatric AIDS/

HIV Care, Inc.

Jacqueline McReynolds Angels and Associates, Inc.



Tom Copps Cornerstone Community, Inc.

Effi Barry Capacity Building Year One



Eugene Brown
Big Chair Chess Club,
Inc.



*Daniel Belayneh & Demenu Mergia Ethiopian Community Services and Development Council



Dr. Roosevelt Cohens *Luci Green Serenity, Inc.



David Jones
*Danielle Pleasant
Falcons Edge Male
Task Force, Inc.



George Kerr
*Rev. Ruth Hamilton
START at Westminster
Presbyterian Church



*Furard Tate Vicki Davis Inspire Youth Development Organization



*William Walker III Andrea Levermore Faith Productions, Inc.



*Dr. Bester Bonner Sonia Brown Veronica Long Saint John Community Development Corporation, Inc.

Not Pictured: Dr. Daneka Weas & Dr. Duran William: Center for Minority Studies.



*Essie Bowman Thomas Moore Family Life Foundation Church Community



Judy A. Smith **Pizzazz**

*Individual pictured



Capacity Building

OPGS Received \$250,000 Strengthening Communities Fund Grant

OPGS was awarded the \$250,000 Strengthening Communities Fund (SCF) grant from the US Department of Health and Human Services (DHHS). SCF is a result of the American Recovery and Reinvestment Act (ARRA). OPGS was the only government recipient from the Greater Washington Metropolitan Region to receive SCF funds. This is a one-time, two-year grant program.

In collaboration with the District's Office of the Deputy Mayor for Planning and Economic Development, Department of Employment Services, Department of Health, and Department of Human Services, OPGS will provide capacity building training and technical assistance services to District community and faith-based organizations. These organizations are either currently providing, or seeking to provide, services that address broad economic recovery issues for District residents including assisting individuals in accessing job readiness skills, securing and retaining employment, and earning higher wages.







Deputy Mayor for Planning and Economic Development



Donations



The Office of Partnerships and Grant Services manages the donation solicitation management process for District agencies, departments, and offices including DCPS, that are subject to the Rules of Conduct Governing Donations to the District Government (Mayors' Memorandum 2002-1 dated January 8, 2002).

How we do this:

Review all donation solicitation applications and approve as appropriate.

Prepare quarterly donation reports and publish them on OPGS' website and in the DC registry.

Provide donation management training to District government employees.



Mayor Fenty speaks at the Wilson High School Pool Dedication— Made in part by a Kaiser Foundation Health Plan of the Mid-Atlantic States donation.



Donations

Continued

The District of Columbia government is responsible for providing essential services to District residents. In addition to local appropriated funds and public and private grants, the District relies upon private donations to support its government functions and programs.

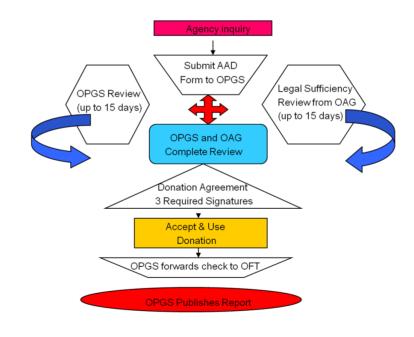
"My personal experience using the process for receiving donations has allowed me to perform tasks in an organized and

capable manner.

In addition, the Office of Partnerships and Grant Services has provided me with a high level of professionalism, guidance and responded to my needs in a timely manner."

-Crystal Balogun, Business Manager Walker-Jones EC

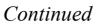
How the Process Works



Key:

AAD—Application to Approve Donation OAG—Office of Attorney General OFT—Office of Finance and Treasury

Donations





Top Five Donations Made in FY 2009

Agency	Donor	Description	Amount/
			Value
Department of Health	Children's National Medical Center	In-kind donation of services related to education and training for school nurses, outreach services to locate children in need of health care and to develop and implement a program evaluation design.	\$6,250,000.00
DC Public Schools	DC Public Education Fund	In-kind donation of resources such as external consulting, materials, and staff to support DCPS' central office initiatives as well as school based projects.	\$2,165,900.00
DC Public Schools	Harvard University Lab for Inequality	In-kind donation to support DCPS' Capital Gains Program where students will be rewarded for their performance in class and the school environment.	\$200,000.00
Department of Parks and Recreation	Under Armour	In-kind donation of athletic apparel and shoes to enhance DPR's athletic programs.	\$250,000.00
District Department of Transportation	Boston Properties	Financial donation to assist DDOT with design, engineering and construction of a new traffic signal at the intersection of 22nd and I Streets NW.	\$250,000.00

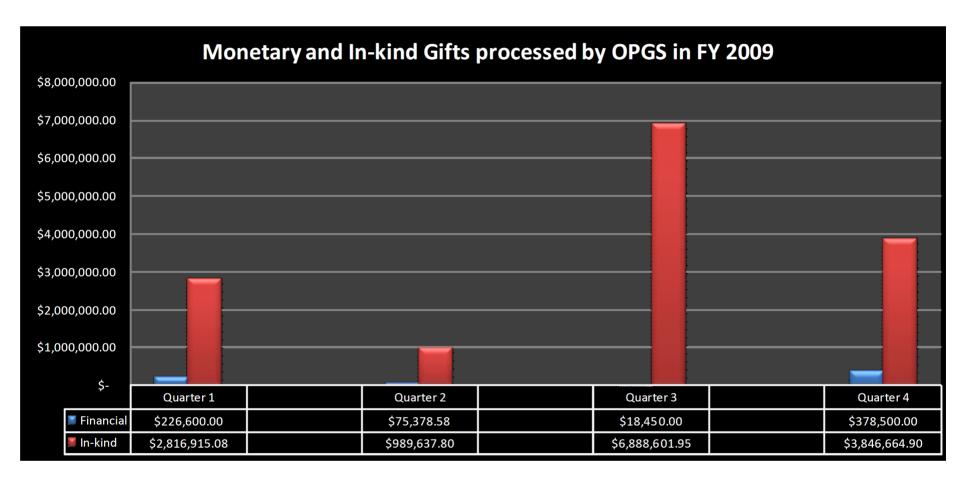


Donations

Continued

During FY 2009, OPGS processed a total of \$15,240,743 donation requests.

Ninety-Six Percent of all donations processed were in-kind donations while four percent were monetary (financial) gifts.





Partnerships



OPGS facilitates the establishment of multi-sector collaborative relationships between the District government, private, and public sectors.

How we do this:

Collaborate with other local governments to provide opportunities to serve District residents and organizations.

Communicate and work with various District agencies to maximize resources and increase programs beneficial to community programs.

Develop relationships with international entities that expand the knowledge-base and capacity of District agencies and nonprofit service providers.

Cultivate and maintain corporate interest and donations on behalf of programs serving the District government.

Partnerships

Continued



OPGS celebrated its 10th annual Public-Private Partnership Conference entitled

Sustainability in an Era of Change.

The Public-Private Partnership conference provided useful and timely resources to enhance efforts to sustain the critical services needed to support residents of the District of Columbia and its neighboring jurisdictions during these difficult times.



One of many helpful workshops provided by the Public-Private Partnership Conference.



Director Lafayette Barnes presents award to long time OPGS volunteer, Kathy DeBoe



Over **300 people** participated in the 10th Annual Public-Private Partnership Conference.

Partnerships

Continued



STICK TO ONE PARTNER (S.T.O.P.) CONFERENCE

OPGS, District Government and World Bank Officials welcomed City of Tshwane (Pretoria, South Africa) officials and South African service providers during the Stick To One Partner (S.T.O.P) HIV/AIDS Campaign Conference held on March 24, 2009, at the World Bank. The Keynote Address was given by Dr. Kgosi Letlape, Executive Director of the Tshepang Fund Trust, and moderated by Dr. Nomonde Xundu, Health Attaché, Embassy of the Republic of South Africa, Washington, DC.

S.T.O.P., in collaboration with the Tshepang Fund Trust, was established to deliver a Comprehensive HIV/AIDS Intervention Strategy for the treatment and care of patients that are State dependent. In addition, they provide information, education and communication to the South African community about combating and preventing the spread of the disease.

This dynamic partnership is due in part to the District of Columbia's Sister City agreement with the City of Tshwane. This partnership facilitates the official exchange of best practices and collaboration between national capital cites in the areas of culture, education, economic development, and public health and safety. The agreement was renewed in September 23, 2008 for two calendar years. Program Panelists included: **Dr. Shannon Hadar**, MD, MPH, Senior Deputy Director, Department of Health, HIV-AIDS Administration of Washington, DC.; **Nkosi Mandla Mandela**, Chief of the Mvezo Traditional Council of South Africa; **Dr. Agathe Lawson**, United Nations Population Fund, South Africa; **Mrs Khosi Mashego**, Director of Multisectoral AIDS Management of South Africa; **Mr. Jay Blackwell**, M.A. Director of Capacity Building Division, Office of Minority Health Resource of Washington DC; **Ms. Toni Young**, Executive Director, Community Education Group of Washington, DC.



S.T.O.P. Conference March 2009 at the World bank



Looking Forward to 2010



FY 2009 was a very successful year and will allow OPGS to have a strong start into the next decade. Listed below are a few of the upcoming initiatives for 2010.

- OPGS will implement a grant-making oversight system for the District government. These efforts will result in more transparent and accountable grant information for the District of Columbia. OPGS, in collaboration with Office of the Chief Financial Officer, Office of the Chief Technology Officer, and Office of the City Administrator officials, will launch a DC Grants Made Database to promote greater transparency and accountability of the District's grant-making activities.
- Publish the City-Wide Grants Manual and Sourcebook (Grants Manual), which establishes grant-making policies and procedures for all agencies, boards and commissions, government offices and departments subject to the Mayor's authority. The Grants Manual provides the executive branch with uniform procedures for selecting grant recipients and monitoring the use of District funds.
- OPGS has been working with the Office of the Chief Technology Office to develop a new Donations Management System which will go live in April 2010. The new system will be maintained by OPGS, and each agency, including DC Public Schools, will have limited access to the database, i.e., agencies and schools can track the status of their applications and generate internal reports. With the new database, OPGS plans to maximize the agencies' level of participation, as well as to streamline the donation approval process.
- OPGS was awarded an American Recovery and Reinvestment Act (ARRA) Strengthening Communities Fund Capacity Building grant. The grant will provide local residents that are a part of the District's New Communities initiative and low-income neighborhoods greater access to job placement and retention services through linkages to asset building, counseling and other supportive human service needs. OPGS, in collaboration with the DC Departments of Employment Services, Health, Human Services, and the Deputy Mayor for Economic Planning and Development, will provide capacity building training and technical assistance services to local community and faith-based organizations, as well as nonprofits, that address broad economic recovery issues assisting individuals to secure and retain employment and gain greater access to DC and federal tax credits.



GOVERNMENT OF THE DISTRICT OF COLUMBIA

Office of Partnerships and Grant Services



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